



*"Don't Screw Around....
Call Us !!"[®]*

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31st March 2011

PRICE ADJUSTMENTS ADVICE – 1ST JUNE 2011

To our valued customers,

We wish to advise a 5.2% price increase on our Buildex screw fastener range that will take effect on 16th May 2011, their advice letter to us is viewable at our website www.aerofast.com.au .

Also over the past few months we have absorbed many increases from other suppliers with no effect to you. However with most of these increases ranging from 3% to 8% we will now have to make necessary adjustments to your prices collectively.

Effective 1st June 2011 all products will increase in accordance with the appropriate suppliers increase within each category. You will note that is after our notified supplier increases, however we will implement all changes at the beginning of June allowing a smoother transition for you.

We are currently preparing the new price lists, which can be downloaded off our website at www.aerofast.com.au and clicking on the "Price List" icon. All discounts off list prices will remain as per your quotations currently in place. Any special nett and bulk buy prices on effected products will be re-quoted.

With increasing costs from transport and courier companies, new toll road networks and fluctuating fuel prices, we will also be charging a minimum \$12.90 per delivery also effective 1st June 2011. Only a small increase on our current charge but still great value for the prompt efficient service we offer to sites and store deliveries.

All of us at AeroFast thank you and appreciate your business. Please contact us if you require any further information regarding this correspondence. You can also view this letter and other relevant pricing news, supplier notifications etc, by going to our website and clicking on the "News & Events" icon.

Yours sincerely,

AEROFast

Chris Christofi
General Manager