



## Alcoa Fastening Systems

Industrial Products  
A.B.N. 35 073 750 428  
1508 Centre Rd, Clayton VIC 3168  
PO Box 144 Mt Waverley VIC 3149  
Tel: 61 3 8545 3350  
Fax: 61 3 8545 3391

---

28<sup>th</sup> January 2009

Dear Valued Customer,

A significant increase in the cost of raw material in 2007/2008 combined with rising transport, energy and manpower costs means we are forced to revise our selling prices.

Unfortunately we are unable to absorb the full impact of these continued cost increases and have reached the point where we must pass on a proportion of them in the form of price increases to our customers.

In light of these continuing increases, the products listed will be subject to the below price increase to the current selling price. This will be implemented and applied to all new orders received as of 1<sup>st</sup> March 2009

- Huck fasteners, accessories and tooling spare parts +12%
- Pop rivets, accessories and tooling spare parts +15%
- Benkler kits and accessories +12%

Please note that some specialised fasteners and tooling have been subjected to more significant increases than the standard product lines and their pricing has been adjusted accordingly. The labour charge on tooling repairs has also adjusted to \$85 per hour (plus GST).

To ensure that we are able to provide the most efficient and effective service to our customer base, we are now implementing a \$50 minimum order value with all domestic orders over \$150 being delivered free into store. We also maintain that it is a requirement that product is ordered in box quantities to allow all orders to be supplied on time and in full.

Please contact your Account manager if you have any questions relating to this notice

Please be assured that we remain committed to securing the best prices for our raw materials now and in the future in an effort to avoid further price increases and we appreciate your continued cooperation and understanding.

Yours faithfully,

A handwritten signature in black ink, appearing to read 'Andrew Wise', written in a cursive style.

Andrew Wise

Sales & Marketing Manager, Australia/Asia